Consolidated Financial Statements of

### THE CAMBRIAN COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Year ended March 31, 2017

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Year ended March 31, 2017

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KPMG LLP Claridge Executive Centre 144 Pine Street Sudbury Ontario P3C 1X3 Canada Telephone (705) 675-8500 Fax (705) 675-7586

### **INDEPENDENT AUDITORS' REPORT**

To the Governors of The Cambrian College of Applied Arts and Technology

We have audited the accompanying consolidated financial statements of The Cambrian College of Applied Arts and Technology, which comprise the consolidated statement of financial position as at March 31, 2017, the consolidated statements of operations, changes in net assets, cash flows and remeasurement gains and losses for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of The Cambrian College of Applied Arts and Technology as at March 31, 2017, its consolidated results of operations, changes in net assets, cash flows and remeasurement gains and losses for the year then ended in accordance with Canadian public sector accounting standards.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

June 8, 2017 Sudbury, Canada

Consolidated Statement of Financial Position

March 31, 2017, with comparative information for 2016

		2017	2016
Assets			
Current assets:			
Cash	\$	23,660,244	15,684,754
Investments (note 3)		7,822,793	6,969,626
Accounts receivable (note 15(a))		1,682,382	5,345,290
Grants receivable		1,861,837	2,684,510
Prepayments and inventories		701,244	771,557
Current portion of Student Centre receivable (note 2)		119,461	113,420
Land held for resale		-	125,000
		35,847,961	31,694,157
Student Centre receivable (note 2)		2,040,915	2,160,376
Student Centre interest rate swaps		503,883	643,241
Capital assets (note 4)		64,401,021	65,619,480
	\$	102,793,780	100,117,254
Liabilities, Deferred Contributions and Net Assets			
Current liabilities:	¢	7 500 005	0 4 5 0 0 0 0
Accounts payable and accrued liabilities (note 5)	\$	7,502,905	6,158,622
Deferred contributions (note 6)		8,365,845	8,368,388
Current portion of employment-related obligations (note 7) Current portion of long-term debt (note 8)		3,328,996	3,289,625
		1,550,544 20,748,290	1,480,408 19,297,043
Employment-related obligations (note 7)		2,568,000	2,603,000
Long-term debt (note 8)		15,194,679	16,745,987
Deferred capital contributions (note 9)		39,527,833	39,369,355
Interest rate swaps (note 8)		864,443	1,173,054
		78,903,245	79,188,439
Net assets:			
Unrestricted		1,017,462	1,008,857
Capital (note 10)		10,111,362	9,329,700
Internally restricted (note 11)		4,881,057	3,694,615
Endowment (note 11)		6,834,612	6,239,627
		22,844,493	20,272,799
Accumulated remeasurement gains		1,046,042 23,890,535	<u>656,016</u> 20,928,815
Commitments and contingencies (note 13)		-,	_,,
Subsequent event (note 16)			
	\$	102,793,780	100,117,254
	Ψ	102,100,100	100,117,204

of the Beard Chair, Board of Governors President

Consolidated Statement of Operations

Year ended March 31, 2017, with comparative information for 2016

	2017	2016
Revenue (Schedule):		
Grants and reimbursements	\$ 39,405,532	40,618,744
Tuition fees	20,469,174	19,209,472
Business development	5,892,814	5,826,585
International programs and other	14,820,818	13,001,631
Restricted	966,011	869,667
Investment income	195,741	134,846
Amortization of deferred capital contributions (note 9)	2,304,807	2,338,349
	84,054,897	81,999,294
Expenses (Schedule):		
Academic	37,163,514	36,117,715
Administration	13,339,692	12,769,446
Special projects	7,425,341	7,858,933
Physical resources	8,206,877	7,864,892
Student services	6,768,714	6,539,470
Business development	3,756,362	4,233,281
Amortization of capital assets	4,516,424	3,902,112
Scholarships, bursaries and other	896,892	1,023,813
Provision for employment-related obligations (recovery)	4,372	(153,688)
	82,078,188	80,155,974
Excess of revenue over expenses	\$ 1,976,709	1,843,320

Consolidated Statement of Changes in Net Assets

Year ended March 31, 2017, with comparative information for 2016

					20	2017			2016	
			Unrest	ricted						
	_	Operating	Employment related	Interest Rate Swaps	Total Unrestricted	Capital	Internally Restricted	Endowed	Total	Total
		operating	Tolatod		omeetholed	(note 10)	Restilled	(note 11)	Total	Total
Net assets (debt), beginning of year	\$	7,970,559	(5,892,625)	(1,069,077)	1,008,857	9,329,700	3,694,615	6,239,627	20,272,799	17,897,619
Excess (deficiency) of revenue over expenses		3,822,603	(4,372)	-	3,818,231	(2,206,542)	365,020	-	1,976,709	1,843,320
Endowments received		-	-	-	-	-	-	594,985	594,985	531,860
Net change in investment in capital assets		(2,009,626)	-	-	(2,009,626)	2,988,204	(978,578)	-	-	-
Appropriation		(1,800,000)	-	-	(1,800,000)	-	1,800,000	-	-	-
Net assets (debt), end of the year	\$	7,983,536	(5,896,997)	(1,069,077)	1,017,462	10,111,362	4,881,057	6,834,612	22,844,493	20,272,799

Consolidated Statement of Cash Flows

#### Year ended March 31, 2017, with comparative information for 2016

	2017	2016
Cash provided by (used in):		
Operations:		
Excess of revenue over expenses	\$ 1,976,709	1,843,320
Adjustments for:		
Amortization of deferred capital contributions	(2,304,807)	(2,338,349)
Amortization of capital assets	4,516,424	3,902,112
Gain on sale of capital assets	(5,074)	(4,445)
Provision for employment-related obligations	4,372	(153,688)
	4,187,624	3,248,950
Changes in non-cash working capital (note 14)	6,022,634	(1,715,667)
	10,210,258	1,533,283
Financing activities:		
Repayment of long-term debt	(1,481,172)	(1,412,677)
Endowment contributions	594,985	531,860
	(886,187)	(880,817)
Investing activities:		
Purchase of investments	(1,794,797)	(1,936,263)
Proceeds on sale of investments	1,162,402	1,208,857
Decrease in Student Centre receivable	113,420	107,685
	(518,975)	(619,721)
Capital activities:		
Purchase of capital assets	(3,309,891)	(1,438,541)
Proceeds on sale of capital assets	17,000	11,140
Net capital contributions received	2,463,285	600,834
	(829,606)	(826,567)
Increase (decrease) in cash	7,975,490	(793,822)
	.,,	(
Cash, beginning of year	15,684,754	16,478,576
Cash, end of year	\$ 23,660,244	15,684,754

Consolidated Statement of Remeasurement Gains and Losses

Year ended March 31, 2017, with comparative information for 2016

	2017	2016
Accumulated remeasurement gains, beginning of year	\$ 656,016	649,479
Unrealized gains (losses) attributable to:		
Fixed income	(19,977)	(13,266)
Equity Instruments	166,321	(110,009)
Derivative - interest rate swap	169,253	103,916
Realized (gains) losses attributable to:		
Fixed income	(1,659)	(598)
Equity Instruments	76,088	26,494
Net remeasurement gains for the year	390,026	6,537
Accumulated remeasurement gains, end of year	\$ 1,046,042	656,016

Notes to Consolidated Financial Statements

Year ended March 31, 2017

The Cambrian College of Applied Arts and Technology (the "College") is an Ontario College established as a Community College under The Department of Education Act of the Province of Ontario. The College is a registered charity and is exempt from income taxes under the Income Tax Act.

#### 1. Significant accounting policies:

(a) Basis of presentation:

These consolidated financial statements reflect the assets, liabilities, revenues and expenses of the unrestricted fund, capital fund and internally restricted and endowed funds and include the activities of The Cambrian College of Applied Arts and Technology and Cambrian College Foundation.

The consolidated financial statements have been prepared by management in accordance with Canadian Public Sector Accounting Standards including the 4200 standards for government not-for-profit organizations.

- (b) Revenue recognition:
  - i) Contributions are accounted for under the deferral method of accounting as follows:

Operating grants are recorded as revenue in the period to which they relate. Grant amounts relating to future periods are deferred and recognized in the subsequent period when the related activity occurs. Grants approved but not received are accrued.

Unrestricted contributions are recognized as revenue when received or receivable if the amounts can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions other than endowment contributions are recognized as revenue in the period in which the related expenses are recognized. Contributions restricted for the purchase of capital assets are deferred and amortized into revenue at rates corresponding to those of the related capital assets.

Endowment contributions are recognized as direct increases in endowment net assets.

- ii) Tuition fees are recognized as revenue over the teaching days which occur during the fiscal year.
- iii) Business development including residence, parking and other sundry revenues are recognized when products are delivered on services provided to the student or client, the sales price is fixed and determinable, and collection is reasonably assured.

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 1. Significant accounting policies (continued):

(c) Capital assets:

Capital asset purchases are recorded at cost. Property and equipment which are donated are recorded at their fair market value at the date of acquisition. When a capital asset no longer contributes to the College's ability to provide services, it is written down to its residual value. Amortization of capital assets is recorded on the straight-line basis at the following annual rates:

Buildings	2.5%
Parking lots	10%
Property and equipment	10% - 20%

#### (d) Employment future benefits:

Vacation entitlements are accrued for as entitlements are earned (note 7).

The College is liable to pay an employee's accumulated sick leave in the event of sickness or injury. The College is liable to pay 50% of an employee's eligible accumulated sick leave credit on termination or retirement.

For the post-employment benefits (continuation of life, medical and dental during LTD), these benefits are accounted for on a terminal basis, in comparison to the non-pension post-retirement benefit which is accounted for on an accrual basis. This means that the liability for the post-employment benefit is accrued only when a LTD claim occurs. For these benefits, the full change in the liability is being recognized immediately as an expense in the year.

The College is an employer member of the Colleges of Applied Arts and Technology Pension Plan, which is a multi-employer defined benefit pension plan. The College has adopted defined contribution account principles for this Plan because insufficient information is available to apply defined benefit accounting principles (note 12).

(e) Use of estimates:

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Items subject to such estimates and assumptions include the carrying value of capital assets, valuation allowances for receivables; valuation of derivative financial instruments; and assets and obligations related to employee future benefits. Actual results could differ from those estimates. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the year in which they become known.

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 1. Significant accounting policies (continued):

(f) Financial instruments:

All financial instruments are initially recorded on the consolidated statement of financial position at fair value.

All investments held in equity instruments that trade in an active market are recorded at fair value. Management has elected to record investments at fair value as they are managed and evaluated on a fair value basis. Freestanding derivative instruments that are not equity instruments that are quoted in an active market are subsequently measured at fair value.

Unrealized changes in fair value are recognized in the consolidated statement of remeasurement gains and losses until they are realized, when they are transferred to the consolidated statement of operations.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred.

Where a decline in fair value is determined to be other than temporary, the amount of the loss is removed from accumulated remeasurement gains and losses and recognized in the consolidated statement of operations. On sale, the amount held in accumulated remeasurement gains and losses associated with that instrument is removed from net assets and recognized in the consolidated statement of operations.

Financial instruments are classified into fair value hierarchy Levels 1, 2 or 3 for the purposes of describing the basis of the inputs used to determine the fair market value of those amounts recorded a fair value, as described below:

- Level 1 Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 Fair value measurements are those derived from market-based inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly
- Level 3 Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data
- (g) Student organizations:

These financial statements do not reflect the assets, liabilities and results of operations of the various student organizations at the College.

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 2. Student Centre receivable:

The Students' Associations have approved annual payments to reimburse the College for the related debt repayment on the Student Centre (note 8). Payments are consistent with the related debt. The current portion of the amount receivable is \$119,461 (2016 - \$113,420).

Under the existing terms and rates, principal due in each of the next five years and thereafter is approximately as follows:

2018	\$ 119,461
2019	125,823
2020	132,524
2021	139,582
2022	147,016
Thereafter	1,495,970
	\$ 2,160,376

#### 3. Investments:

	Fair Value Hierarchy		2017	2016
Equities	Level 1	\$	2,283,003	2,021,781
Mutual funds	Level 2	Ŷ	4,314,665	3,820,803
Fixed income	Level 2		1,225,125	1,127,042
		\$	7,822,793	6,969,626

Equities have been separated from mutual funds to reflect their fair value hierarchy. Unrealized gains (losses) are reflected in the consolidated statement of remeasurement gains and losses with the fixed income and equity investments.

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 4. Capital assets:

2017	Cost	Accumulated Amortization	Net book Value
Land Buildings Parking lots Property and equipment	\$ 159,066 114,653,265 866,414 11,451,543	_ 53,941,410 570,012 8,217,845	159,066 60,711,855 296,402 3.233,698
	\$ 127,130,288	62,729,267	64,401,021

2016	Cost	Accumulated Amortization	Net book Value
Land Buildings Parking lots Property and equipment	\$ 159,066 112,014,178 866,414 11,473,355	_ 50,850,543 483,371 7,559,619	159,066 61,163,635 383,043 3,913,736
	\$ 124,513,013	58,893,533	65,619,480

#### 5. Accounts payable and accrued liabilities:

		2017	2016
Accounts not able and account lisk littles	¢	2 402 404	0 550 540
Accounts payable and accrued liabilities Accrued salaries, wages and benefits	<b>Þ</b>	3,102,401 4,400,504	2,553,513 3,605,109
	\$	7,502,905	6,158,622

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 6. Deferred contributions:

7.

Details of the continuity of these funds are as follows:

	2017	2016
Balance, beginning of year	\$ 8,368,388	8,499,784
Additional contributions received Amounts taken to revenue	6,642,049 (6,644,592)	6,142,663 (6,274,059)
Balance, end of year	\$ 8,365,845	8,368,388
Employee future benefits:	2017	2016
Current portion:		
Vacation Maternity top-up	\$ 3,168,016 160,980	3,023,058 266,567
	3,328,996	3,289,625
Non-pension post-employment benefits Sick leave benefits - vested	623,000 294,000	654,000 302,000
- non-vested	1,651,000	1,647,000
	2,568,000	2,603,000

\$

5,896,996

5,892,625

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 7. Employee future benefits (continued):

#### Vacation

The accrual for vacation represents the liability for earned but unpaid vacation entitlements.

#### **Employee Future Benefits**

Vested Sick Leave:

The College has provided for vested sick leave benefits during the year. Eligible employees, after 10 years of service, are entitled to receive 50% of their accumulated sick leave credit on termination or retirement to a maximum of 6 months' salary. The program to accumulate sick leave credits ceased for employees hired after March 31, 1991. The related benefit liability was determined by independent actuaries on behalf of the College System as a whole.

#### Non-Vested Sick Leave:

The College allocates to certain employee groups a specified number of days each year for use as paid absences in the event of illness or injury. These days do not vest and are available immediately. Employees are permitted to accumulate their unused allocation each year, up to the allowable maximum provided in their employment agreements. Accumulated days may be used in future years to the extent that the employees' illness or injury exceeds the current year's allocation of days. Sick days are paid out at the salary in effect at the time of usage. The related benefit liability was determined by independent actuaries on behalf of the College System as a whole.

#### Other employee future benefits:

The College maintains defined benefit and defined contribution plans providing other retirement and employee future benefits to most of its employees.

The costs of other post-employment benefits (including medical benefits, dental care, life insurance, and certain compensated absences) related to the employees' current service is charged to income annually. The cost is computed on an actuarial basis using the projected benefit method estimating the usage frequency and cost of services covered and management's best estimates of investment yields, salary escalation, and other factors. Plan assets are valued at fair value for purposes of calculating the expected return on plan assets.

The fair values of plan assets and accrued benefit obligations were determined by independent actuaries on behalf of the College System as a whole as at January 1, 2017.

The accrued benefit obligations accrued at March 31, 2017 amounted to \$2,303,000 (2016 - \$2,368,000). The net unamortized actuarial gain is \$352,000 (2016 - \$353,000). Benefit plan interest and current service (costs) gain recorded in the year were \$121,000 (2016 - \$139,000) and the amortization of actuarial gain of \$25,000 (2016 - \$23,000). The benefits paid out in the year were \$117,000 (2016 - \$195,000).

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 7. Employee future benefits (continued):

The significant actuarial assumptions adopted in measuring the College's accrued benefit obligation include a discount rate of 2.0% (2016 - 1.7%). The average retirement age in the College System is assumed to be 63 and the liability has been recalculated as a result of a separation of the benefit pool for retirees and those on long-term disability from active employees.

For measurement purpose, the annual rate of increase in the per capita cost of covered health care benefits was assumed as follows:

	Other benefit plans
Drug	9% (grading to 4% in 2034)
Hospital	4.0%
Other medical	4.0%
Dental	4.0%

#### 8. Long-term debt:

	2017	2016
Ontario Financing Authority - Parking	\$ 65,061	111,195
- Residence	8,431,505	8,884,052
- Chiller	915,112	1,237,356
Bankers acceptances - Residence	3,389,422	3,815,185
- Student Centre	2,160,378	2,273,796
NORCAT	1,783,745	1,904,811
	16,745,223	18,226,395
Less: current portion	1,550,544	1,480,408
	\$ 15,194,679	16,745,987

The College has entered into an unsecured loan agreement with the Ontario Financing Authority for the residence, Chiller and parking lot renovations. The parking lot loan bears interest at a fixed rate of 4.81% and is payable in blended monthly payments of \$4,206 with the final payment due on July 31, 2018. The residence loan bears interest at a fixed rate of 5.26%, and is repayable in blended monthly payment due on December 31, 2029. The Chiller loan bears interest at a fixed rate of 4.81%, and is payable in blended monthly payments of \$29,961 with the final payment due on November 9, 2019.

The banker's acceptances were advanced under variable rate credit facilities in the principal face amounts of \$2.276 million and \$2.690 million for the residence and \$2.580 million for the Student Centre. Interest rates are adjusted monthly and were 1.2% - 1.49% plus stamping fees at March 31, 2017. The facilities are secured by a general security agreement. The Students' Associations are responsible to reimburse the College for the debt repayments on the Student Centre (note 2).

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 8. Long-term debt (continued):

The College has entered into interest rate derivative agreements to manage the volatility of interest rates. The College converted floating rate debt for fixed rate debt at 5.2% to 5.74%. The fair value of the interest rate swaps of \$864,443 (2016 - \$1,173,054) has been determined using Level 3 of the fair value hierarchy.

The College has renegotiated the unsecured NORCAT balance with interest at 4.39%, payable in blended monthly payments of \$16,371 maturing October 2030.

Under the existing terms and rates, principal due in each of the next five years and thereafter is approximately as follows:

2018	\$ 1,550,544
2019	1,591,838
2020	1,531,139
2021	1,363,798
2022	1,436,175
Thereafter	9,271,729
	\$ 16,745,223

#### 9. Deferred capital contributions:

Deferred capital contributions represent the unamortized and unspent balances of donations and grants received for capital asset acquisitions. Details of the continuity of these funds are as follows:

	2017	2016
Balance, beginning of year	\$ 39,369,355	41,106,870
Additional contributions received, net	2,548,434	795,713
Amounts amortized to revenue Transfer to other funds	(2,304,807)	(2,338,349)
	(85,149)	(194,879)
Balance, end of year	\$ 39,527,833	39,369,355

The balance of unamortized and unspent funds consists of the following:

	2017	2016
Unamortized deferred contributions Unspent contributions	\$ 37,628,893 1,898,940	38,002,391 1,366,964
Balance, end of year	\$ 39,527,833	39,369,355

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 10. Capital net assets:

Capital net assets are calculated as follows:

	2017	2016
Capital assets	\$ 64,401,021	65,619,480
Amounts financed by:		
Deferred capital contributions - unamortized	(37,628,892)	(38,002,391)
Long-term liabilities, net of student receivable	(14,584,845)	(15,952,599)
Inter-fund borrowing, net	(2,075,922)	(2,334,790)
	\$ 10,111,362	9,329,700

At March 31, 2017, an amount of \$2,075,922 (2016 - \$2,334,790) is owing from the operating fund to the capital fund. The amount is non-interest bearing and is repayable over 10 years.

#### 11. Internally restricted and endowed net assets:

Details of internally restricted and endowed net assets are as follows:

	Ma	arch 31, 2016 Balance, beginning of year	Additions/ Transfers	Disbursements	March 31, 2017 Balance, end of year
Infrastructure appropriation	\$	1,649,599	1,800,000	978,578	2,471,021
Innovation fund	Ψ	250.000	-	-	250.000
Student activities fund		6,758	22.484	21,863	7.379
Conferences and projects		282,160	64,725	56,953	289,932
Restricted funds		1,506,098	1,174,703	818,076	1,862,725
		3,694,615	2,061,912	1,875,470	4,881,057
Endowment		6,239,627	594,985	_	6,834,612
	\$	9,934,242	3,656,897	1,875,470	11,715,669

	Μ	arch 31, 2015 Balance, beginning of year	Additions/ Transfers	Disbursements	March 31, 2016 Balance, end of year
Infrastructure appropriation	\$	359,466 250.000	1,600,000	309,867	1,649,599 250.000
Student activities fund		4,032	20,169	17,443	6,758
Conferences and projects Restricted funds		272,507 1,491,040	75,726 955,356	66,073 940,298	282,160 1,506,098
Endowment		2,377,045 5,707,767	2,651,251 531,860	1,333,681	3,694,615 6,239,627
	\$	8,084,812	3,183,111	1,333,681	9,934,242

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 12. Pension plan:

Substantially all of the employees of the College are members of the Colleges of Applied Arts and Technology ("CAAT") Pension Plan (the "Plan"), which is a multi-employer defined benefit pension plan available to all eligible employees of the participating members of the CAAT. Plan members will receive benefits based on the length of service and on the average of annualized earnings during the highest five consecutive years prior to retirement, termination or death. The College makes contributions to the Plan equal to those of the employees. Contribution rates are set by the Plan's governors to ensure the long-term viability of the Plan.

Pension assets consist of investment grade securities. Market and credit risk on these securities are managed by the Plan by placing Plan assets in trust and through the Plan investment policy.

Any pension surplus or deficit is a joint responsibility of the members and employers and may affect future contribution rates. The College does not recognize any share of the Plan's pension surplus or deficit as insufficient information is available to identify the College's share of the underlying pension asset and liabilities. The most recent actuarial valuation filed with pension regulators as at January 1, 2017 indicated an actuarial surplus of \$1.6 billion.

Under these arrangements, the College makes contributions equal to those of the employees. Contributions made by the College during the year amounted to approximately \$4,587,868 (2016 - \$4,555,655).

#### 13. Commitments and contingencies:

(a) The College has entered into agreements to lease equipment and premises. The total annual minimum lease payments to maturity are approximately as follows:

2018	\$ 725,631
2019	709,857
2020	604,202
2021	449,375
2022	333,678
	\$ 2,822,743

- (b) The College is involved in certain legal matters and litigation, the outcomes of which are not presently determinable. The loss, if any, from these contingencies will be accounted for in the periods in which the matters are resolved. Management is of the opinion that these matters are mitigated by adequate insurance coverage.
- (c) Under its credit agreement with the Royal Bank of Canada, the College has a \$2 million unutilized operating line facility, bearing interest at the bank's prime rate less 0.75% per annum.
- (d) The College has entered into a capital lease of equipment. The College is not required to make payments on this lease unless energy savings are realized.

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 14. Changes in non-cash working capital:

	2017	2016
Cash provided by (used in):		
Decrease (increase) in accounts receivable	\$ 3,662,908	(1,682,019)
Decrease in grants receivable	822,673	468,782
Decrease (increase) in prepayment and inventories	70,313	(131,927)
Increase (decrease) in accounts payable and accrued liabilities	1,344,283	(272,107)
Decrease in deferred contributions	(2,543)	(131,396)
Change in land held for resale	125,000	33,000
	\$ 6,022,634	(1,715,667)

#### 15. Financial instruments:

#### (a) Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. The College is exposed to this risk relating to its cash and accounts receivable. The College holds its cash accounts with federally regulated chartered banks who are insured by the Canadian Deposit Insurance Corporation. In the event of default, the College's cash accounts are insured up \$300,000 (2016 - \$300,000).

The College's investment policy operates within the constraints of the investment guidelines issued by the Ministry of Advanced Education and Skills Development ("MAESD") and puts limits on the bond portfolio including portfolio composition limits, issuer type limits, bond quality limits, aggregate issuer limits, corporate sector limits and general guidelines for geographic exposure. All fixed income portfolios are measured for performance on a quarterly basis and monitored by management on a monthly basis. The guidelines permit the College's funds to be invested in bonds issued by the Government of Canada, a Canadian province or a Canadian municipality having a rating of A or better, or corporate investments having a rating of A (R-1) or better. Investments are outlined in Note 3.

Included in accounts receivable are student receivables in the amount of \$958,449 of which 37% is over 90 days. All other accounts receivables and long-term receivables are current. An amount of \$127,928 has been provided for an impairment allowance.

Student receivables not impaired are collectible based on the College's assessment and past experience regarding collection rates.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 15. Financial instruments (continued):

(b) Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: currency risk, interest rate risk and equity risk.

The College's investment policy operates within the constraints of the investment guidelines issued by the MAESD. The policy's application is monitored by management, the investment managers and the board of governors. Diversification techniques are utilized to minimize risk.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(c) Currency risk:

Currency risk relates to the College operating in different currencies and converting non-Canadian earnings at different points in time at different foreign College levels when adverse changes in foreign currency College rates occur. The College does not have any material transactions or financial instruments denominated in foreign currencies.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(d) Interest rate risk:

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates.

The College is exposed to this risk through its interest bearing investments, bank loans and term debt.

The College mitigates interest rate risk on its term debt through derivative financial instruments (interest rate swaps) that exchange the variable rate inherent in the term debt for a fixed rate (see note 8). Therefore, fluctuations in market interest rates would not impact future cash flows and operations relating to the term debt.

A 1% fluctuation in interest rates would have an estimated impact on interest expense related to the College's bank loans of \$167,452 and a \$21,604 impact on interest income related to the College's long-term receivable.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

Notes to Consolidated Financial Statements

Year ended March 31, 2017

#### 15. Financial instruments (continued):

(e) Equity risk:

Equity risk is the uncertainty associated with the valuation of assets arising from changes in equity markets. The College is exposed to this risk through its equity holdings within its investment portfolio.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

(f) Liquidity risk:

Liquidity risk is the risk that the College will not be able to meet all cash outflow obligations as they come due. The College mitigates this risk by monitoring cash activities and expected outflows through extensive budgeting and maintaining investments that may be converted to cash in the near-term if unexpected cash outflows arise.

Accounts payable are all current and the terms of the long-term debt are disclosed in note 8.

Derivative financial liabilities mature as described in note 8.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### 16. Subsequent event:

Subsequent to the end of the year, the College received approval for funding for deferred maintenance and modernization projects at an estimated project cost of \$5.5 million with the College contributing \$2.75 million towards these projects. All projects will be completed by April 30, 2018.

#### 17. Comparative information:

Certain 2016 comparative information has been reclassified to conform with the presentation adopted in 2017.

Schedule - Consolidated Analysis of Revenue Summary

Year ended March 31, 2017, with comparative information for 2016

		2017	2016
Create and reimburgemente:			
Grants and reimbursements: MAESD			
Operating	\$	21,625,501	21,578,102
Specific purpose	Ψ	10,812,179	10,763,936
Other		6,523,487	7,340,369
Other funding sources		198,783	177,187
Federal government - other		27,083	167,623
Ontario government grants - other		218,499	591,527
	\$	39,405,532	40,618,744
Tuition fees:			
Full-time	\$	19,254,146	17,329,609
Part-time		1,215,028	1,879,863
	\$	20,469,174	19,209,472
Business Development:			
Residence	\$	4,151,504	4,209,223
Parking		1,014,865	929,985
Records Centre		-	73,566
Other		4,603	79,681
Print Shop		124,052	171,322
Hospitality/conference planning		434,555	200,091
Rentals	<u>^</u>	163,235	162,717
	\$	5,892,814	5,826,585
International Programs and Other			
International Programs and Other: Miscellaneous	\$	2,142,688	2,498,890
Other tuition related fees	φ	2,089,988	2,498,890
International programs		10,044,254	7,406,173
Contract training/Enterprise Centre		543,888	947,792
Contract training/Enterprise Centre	\$	14,820,818	13,001,631
	· · · · · ·	, ,	, ,
Restricted:			
Donations	\$	563,139	708,429
Investment income		315,663	65,343
Other		87,209	95,895
	\$	966,011	869,667

Schedule - Consolidated Operating Expense by Cost Object

Year ended March 31, 2017, with comparative information for 2016

	Academ	ic Administration	Special Projects	Physical Resources	Student Services	Business Development	Total 2017	Total 2016
	¢ 04 000 04	2 440.050	704.050		405 005		¢ 00.070.404 ¢	24 520 244
Academic salaries	\$ 21,308,34		764,958	-	185,235		\$ 22,378,194 \$	21,539,241
Support salaries	3,349,15	, ,	2,366,258	1,525,870	3,002,685 1,013,002	155,155 97,533	13,388,961 9,708,359	12,741,166
Fringe benefits Administration salaries	5,556,99		890,131	499,994 495,853	1,013,002	97,533 244,052	8,795,630	9,487,723 8,979,521
Contracted services	2,239,67		782,991					
	605,84	6 394,199	432,335	1,612,433	430,240	1,569,593	5,044,646	5,111,864
Utilities and services	-	-	7,383	2,222,927	-	333,159	2,563,469	2,311,962
Interest on long-term debt	-	63,485	-	36,640	-	669,571	769,696	834,527
Instructional supplies and development	1,130,06		123,492	66	147,120	-	1,628,512	1,668,813
Supplies and other	40,46		62,876	101,144	122,707	36,999	708,299	934,210
Promotion and public relations	634,03		160,312	-	154,098	4,373	1,432,188	1,323,019
Equipment maintenance	216,48	,	1,772	428,754	12,157	4,626	1,607,550	1,852,274
Information technology	58,78		31,960	-	-	-	436,672	439,254
Professional fees	231,99		27,836	2,052	7,733	202,800	1,269,971	1,050,120
Travel	391,03	,	238,503	8,825	124,372	1,240	835,050	794,767
Stipends and allowances	10,95		1,033,625	-	-	-	1,044,584	1,361,646
Rentals	22,18		220,428	-	-	23,202	265,812	276,394
Facilities maintenance	66,71	8 -	653	943,183	13,427	146,712	1,170,693	1,106,280
Clinical and field work	659,99	- 10	-	-	-	-	659,991	616,478
Bursaries	142,05		29,038	-	219,509	-	514,039	505,093
Professional development	31,41	9 135,362	63,572	21,822	12,402	1,769	266,346	221,895
Special events	107,83	4 128,212	156,018	5,170	235,393	50,493	683,120	729,979
Insurance	216,48	5 228,059	-	-	-	-	444,544	415,952
Municipal taxation	-	-	-	290,587	-	-	290,587	352,313
Cost of sales	-	-	-	-	-	195,236	195,236	198,765
Printing and duplicating	119,78	6 60,816	12,739	2,168	42,681	16,604	254,794	262,418
Telecommunications	17,09	138,302	18,461	9,389	10,920	2,630	196,801	206,493
Fees and memberships	6,12	95,929	-	-	4,090	615	106,756	61,570
	\$ 37,163,51	4 13,339,692	7,425,341	8,206,877	6,768,714	3,756,362	\$ 76,660,500 \$	75,383,737